

## Message Text

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12

ORIGIN OPIC-06

INFO OCT-01 AF-06 ISO-00 EB-07 AGR-05 FTC-01 COME-00

TRSE-00 /026 R

DRAFTED BY OPIC/F:GWILLIAMS

APPROVED BY EB/IFD/ OIA:RJSMITH

OPIC/F/AFR:BHENDERSON

EB/IFD/OIA:DHSTEBBING

AF/W:JMSEGARS

----- 059422

R 072307Z MAY 75

FM SECSTATE WASHDC

TO AMEMBASSY ACCRA

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E.O. 11652:N/A

TAGS: EFIN

SUBJECT: AGRIBUSINESS - FERTILIZER PLANT FOR DIRECTOR  
NORTH FROM GRAHAM WILLIAMS, OPIC

1. WILLIAMS TOLD KYEI THAT AS RESULT PRELIMINARY INQUIRY  
IN GHANA INTO FERTILIZER JOINT VENTURE PROJECT POTENTIAL  
THERE WAS NOT REPEAT NOT MUCH LIKELIHOOD THAT A COMPETENT  
AND RESPONSIBLE U.S. FIRM WOULD BE INTERESTED IN EQUITY  
PURCHASE IN PROPOSED VENTURE. PERHAPS AN EQUIPMENT  
SUPPLIER WOULD BE, BUT THAT IS NOT REPEAT NOT A PREFERRED  
ROUTE, PARTICULARLY GIVEN GHANA'S HISTORY AND HENCE NEED TO  
LEAVE THAT APPROACH BEHIND.

2. WILLIAMS ALSO TOLD KYEI, HOWEVER, THAT OPIC COULD  
ARRANGE TO EXPOSE PROJECT TO QUALIFIED U.S. COOPERATIVES  
WHICH MIGHT UNDERTAKE FURTHER DESIGN, ERECTION AND INITIAL  
MANAGEMENT UNDER CONTRACT WITH THE GHANIAN EQUITY. THIS  
REMAINS THE CURRENT STRATEGY AND OPIC IS CONTACTING TVA FOR  
FINANCIAL PROJECTIONS ON THE PROJECT. BASED ON THIS OPIC  
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WILL HAVE BETTER IDEA PRECISELY HOW TO PROCEED, IF AT ALL.

3. TWO REPUTABLE U.S. INVESTMENT BANKING FIRMS WHICH WORK WITH U.S. COOPS HAVE EXPRESSED INTEREST IN PARTICIPATING IN SUCH CONTACTS, AND, OF COURSE, ONE OF OPIC'S BOARD MEMBERS REPRESENTS THE COOPS, THEREBY PROVIDING ADDITIONAL

HIGH LEVEL CONTACT.

4. COOP PARTICIPATION OFFERS SIDE BENEFIT OF EXPERIENCE IN ORGANIZING EFFECTIVE FERTILIZER DISTRIBUTION. KISSINGER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** INDUSTRY, FERTILIZERS, JOINT VENTURES, PROGRAMS (PROJECTS)  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 07 MAY 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** buchant0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975STATE106885  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** GWILLIAMS  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750161-0372  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750572/aaaacnva.tel  
**Line Count:** 71  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN OPIC  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** buchant0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 26 AUG 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <26 AUG 2003 by BoyleJA>; APPROVED <10 DEC 2003 by buchant0>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** AGRIBUSINESS - FERTILIZER PLANT FOR DIRECTOR NORTH FROM GRAHAM WILLIAMS, OPIC  
**TAGS:** EFIN, EAGR, GH, US  
**To:** ACCRA  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006